

Overview

Welcome to POMCO Group, one of the nation's largest independent professional benefits administrators. For three decades, we have provided municipalities, school districts, colleges, and hospitals, among others, a suite of fully-integrated employee benefit services and plan designs customized to their workforce's unique needs.

In short, we're a proven business solutions partner — which is why our clients stay with us an average of more than 14 years.

Key Facts:

Founders:	Maurice Pomfrey and Robert W. Pomfrey
President & CEO:	Robert W. Pomfrey
Headquarters:	2425 James St., Syracuse, NY 13206
Year Founded:	1978
1978 Revenues:	\$36,000
2008 Revenues:	\$41 million
2007 Managed Premium Equivalent:	\$1 billion
Size:	Top 10 nationally of all independent TPAs
Additional Offices:	Albany, Buffalo, Endicott, Rochester, Watertown and White Plains, NY; Chattanooga, TN; Springfield, MA
National Network:	700,000 providers, hospitals and other health care facilities
Employees:	400+

Service Offerings:

- Benefits Administration, including Medical, Dental and Vision
- Pharmacy Benefits Management
- Medical & Disease Management
- Wellness & Healthy Living Programs, including Health Risk Assessments
- Workers' Compensation & Disability Management / EM Risk Management
- Reporting & Online Tools
- CDHP / Flexible Spending Account Administration
- Medicare Supplemental Plans for Retirees
- Insured Group Products
- Consulting & Analysis
- Employee Benefit Statements / EB Services
- Billing & Ancillary Services
- Business Process Outsourcing (BPO)

Timeline

1978

- M.W. Pomfrey & Associates formed by father and son, Maurice and Robert W. Pomfrey.
- Purchases first computer and begins software development.

1979

- Develops unique online enrollment and auditing computer system, enabling clients to own their own data and manage benefits.
- Establishes pursue and pay Coordination of Benefits.

1980

- Develops Premium Credit Plans with NYS Insurance Dept.

1981

- Launches self-insured Dental PPO plan.

1985

- Builds proprietary Physician and Hospital Network (PPO).

1989

- Westchester County (NY) becomes self-insured through POMCO (23,000 enrollees).

1996

- Receives URAC accreditation for Utilization Management (POMCO has held this distinction since then).



1999

- Institutes electronic claims.

2001

- Launches proprietary *BENEFITsoft* Web-portal.
- Acquires EM Risk Management, offering Workers' Compensation & Disability Benefits Management.

2003

- Maurice Pomfrey retires. Robert W. Pomfrey named President & CEO.
- Company officially changes its name to POMCO.
- Company adds CMS/Medicare automatic claims for Medicare secondary.

2004

- POMCO acquires HRH Risk Management Services and EB Statements to expand the company's service offerings for workers' compensation and to include employee benefit statements.
- Establishes Business Process Outsourcing Services for national insurance companies.

2006

- Completes multi-million dollar expansion of its corporate headquarters.
- Selected to administer Medicare Supplement Plan for State of Tennessee's 25,000 retirees and spouses.

2007

- Begins administering national research project for the Social Security Administration.

2008

- Begins administering health benefits for State-Wide Schools Cooperative Health Plan (SWSCHP), a consortium of 23 schools with 20,300 covered members.
- Expands Business Process Outsourcing (BPO) service line.

2009

- January — Implements seven NEW clients, representing more than 23,000 members including Syracuse University and Crouse Hospital.

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